Saskatchewan Cattlemen's Association Board Meeting Thursday April 23, 2020 Conference Call 8am

Arnold Balicki Chair (Director 9A)

Rick Toney, Past Chair

Kyle Hebert (Director 1)

Leigh Rosengren (Director 2)

Keith Day (Director 3B)

Randy Stokke (Director 4)

Levi Hull (Director 5)

Brent griffin (Director 6)

Paula Larson (Director 7)

Brian Cole (Director 8)

Dean Moore (Director 9B)

Brad Welter (Director, SCFA)

Harold Martens (Director, SSGA)

Kelcy Elford (Director, SSGA)

SCA Staff:

Ryder Lee (CEO)

Christina Betker (Policy)

Marianne Possberg (Production)

Leann Clifford (Executive Administrator)

Glenn LaPointe (Marketing and Communications)

Guest:

Regrets:

Roger Meyers (Director 3A)

Garret Poletz (Director, SCFA)

Arnold Balicki called the meeting to order at 8:04 am.

1.0 Approval of Agenda

• Additions added

MOTION 2020-32: Larson / Elford

"To accept the Agenda as presented"

1.01 Review of Minutes March 19,2020

MOTION 2020-33: Hebert / Cole

"To accept the March 19, 2020 minutes as presented."

Motion Carried

• Discussion on what is being considered with Nature Conservancy. Stokke confirmed that things are being discussed but nothing solid and correspondence has dropped due to COVID's impacts.

1.02 Chair Report

- Thanked Ryder and numerous others for their support and direction.
- Encourages everyone to participate in industry webinars as they are positive and informative.

MOTION 2020-34: Balicki / Toney

'To accept the Chair Report as presented."

Motion Carried

1.03 CEO Report

- The past weeks have seen an increase in conference calls, producer and media calls.
- We continue to advocate within industry conversations with the provincial government and through our national organizations.
- We are not the only ones with concerns, every aspect of the economy is showing up with requests of government. This includes zoos and aquariums that have livestock to feed and care for with no income to speak of.
- Past events have been the cattle industry or agriculture kind of asking alone within a good economy. This is a new and there appears to be frustration even at the Ag Minister level.
- Cattle are still selling and remittances coming in. SCA is in strong financial position. Staff have been working remotely and has been working well.
- Sean McKenzie has been in touch regarding SCA's investment accounts. They are down right now but are above levels from last year.

MOTION 2020-35: Hebert / Toney

"To accept the CEO report as presented."

Motion Carried

1.04 Financial Report

MOTION 2020-36: Martens / Hebert

"To accept the Financial Report as presented."

- Went over the investment account.
- With a net worth of \$9m would it be advantageous to use some of the funds to leverage money from the government to put towards something at this time? Would it help to get price insurance changes done? Help subsidize the premiums?

1.05 Governance

SCA is governed by the Cattle Development Plan Regulations of the Agri-Food Act, 2004. These regulations set out core operations such as mandate, representation, election and general meeting requirements, powers of the board. In addition to the Act and Regulations the board (actually a "Development Commission" in the Act) may pass Orders that add to the Regulations. SCA's Orders are generally time limited. Some expire this year as they were foundational to the organization in its early days.

New Business

Impacts & response regarding COVID19

- Discussed several areas of impact of decision making, of a possible request.
- What do we do to make things move forward using some of SCA's reserves? Would \$1 million help move things forward?
- Discussion to have a conversation with Minister Marit regarding the estimate of the cost of doing nothing vs AgInvest and AgriStability. What would the impact be of injecting a significant portion into WLPIP?
- BSE was 5-6 years to get through. This should be a lot less and have an end in sight.

MOTION 2020-37: Toney / Day

"That SCA contribute financially up to \$1 million to participate in Saskatchewan response to COVID19 based on enhancement to price insurance premiums."

Motion Carried

- Who is working on the set aside committee? Duane Thompson and Ryan Beierbach are both willing. Pat Hayes would be good as well add him on the list.
- CRSB update: would sustainable beef supply be impacted by Cargill shutdown? They do not see that as a problem in the short term. Yet they are telling smaller shops they will not be able to supply them. Does Drake have any slack?
- People are in distress, have died at Cargill & JBS plants. They are going to charities to bury some
 of these people. Would it be beneficial for cattlemen to show some support? Would be
 beneficial to go through organizations/ people that are already working with these people.
 Collaborate with ABP and with CMC/ the plant.
- Concern that it has come form the "beef industry", worry about precedent, coming from industry. A COVID19 response program? COVID 19 beef plant support fund? Cargill and Tyson put in \$3 for each of ABP and SCA's?

Food Banks

They do get support from Cargill and the processors SSGA works with on their beef drive. There
is a tax receipt piece. Could work with Treen, Weyburn with a Food Bank focus? Work with SSGA
to make it bigger? Could maybe subsidize already existing program with SSGA?

MOTION 2020-38: Elford / Martens

"That SCA contribute \$10,000 to the SSGA Beef Drive for processing costs."

Taxation Rates as Payments for EG&S

- An RM with lots of grasslands would have to jack their mil rates to adjust for a much lower percent on grasslands.
- Must keep in mind discussions between SAMA and the Government.
- If there are values to sequestration and others that will be recognized in time.
- How about discount for early pay?
- Discussion RM of 51 has about 75% grasslands, doing a pilot. Federal government is proposing a pilot of refunding taxes on the grasslands, if doing some kind of conservation.
- Maybe support the feds in that program. Stay tuned to the pilot project for now.

Order Renewal

MOTION 2020-39: Larson / Martens

"That Order 07/20 be passed as amended."

Motion Carried

MOTION 2020-40: Larson / Martens

"That the Order 08/20 be passed as amended."

Motion Carried

Hall of Fame Representative MOTION 2020-41: Hebert / Cole

"That SCA appoint/ nominate Rick Toney to the Saskatchewan Ag Hall of Fame board."

Motion Carried

Lloyd Thompson has represented the SCA for six years.

Letter to be sent to Lloyd for his years of service representing the SCA on the board.

LSS and Transport Regulations Information

- Would this be about permits or manifests?
- Harold will have a discussion with Jason Pollock in regard to this question, will report back. Will have to talk to other owners of LSS as well.

VBP+ Funding

• Ministry funding at \$75k, next year \$65.k and following \$5k. Next year should be manageable. \$55k will be more challenging, there is a clause to be able to open talks in the future.

MOTION 2020-42: Martens / Toney

"That SCA fund the VBP+ Sask. in the amount of \$75,000. For the 2020-21 year."

Motion Carried

Tanino Research:

• Not ADF funded. Funding form SCA would unlock 2x funding from NSERC.

MOTION 2020-43: Welter / Day

"That SCA provide the "top up" funding in the amount of \$20,000 for "Optimization of a novel catalytic seed treatment inducing higher germination rates and nodulation in Cicer milkvetch cultivars", making the total SCA funding for this project \$50,000."

External Call

Duane Thompson: CCA

- Would like better communications as to when meetings are happening and the information to be able to attend. Asked to be advised as to the up and coming calls and/ or information regarding limited access calls in a timely fashion.
- Nominated two new industry reps, Lance Leachman and Robert Johnson. Appear to be willing to contribute a lot.

Pat Hayes: CCA

- No "report" from CCA.
- Was on a cattle feeders call.
- Set aside came up and there was a lukewarm acceptance of that idea. Pat asked Bob about AB was looking at it.
- Pat received a call SCFA was not talking against a set aside but had a feeling that they learned what the industry wanted.
- Reg received an email from SSGA stating they did not want a set aside.
- Need a clear direction, do not want conflicting messages going to the provincial governments.
 Calls were about clarifying what the asks are and clarifying what industry wants. Pat and Duane feel like they are in the dark based on what is developing. Pat drove the calls but had to derive that information from CCA officers instead of from his own organization.
- Levi asked what SK's position is in all of this. There was lots of discussion.
- Brooks has ceased slaughter today. Calgary Safeway cutters were laid off and people were limited to two packages of hamburger per person.

Will Lowe:

- Apparent now that we need the set aside program.
- Lot of other things have fell by the wayside. Probably need to set some of the marketing windows further out for marketing in price insurance to match marketing's and coverage.
- What about people who have coverage right now when there is no cash market to come up with a settlement?

Farm & Food Care

• Letter at the end regarding cancellations and postponements.

AITC:

- Cancelled AGM. Two new members. One seat open on their board.
- Working on Exec. Director pay and renewal.

SODCAP:

- In a bit of a mess right now. Chair Orrin Balas has stepped down. Some complaints about manager activity. There have been several conference calls.
- Not renewing manager's contract at the end of April. Lorne Scott is acting chair. Working to extend Tom's contract by six months to get through the summer. Not sure if Weston Foundation funds will come through. SARPAL funding is also up in the air.
- Getting through summer will provide more information either positive or negative directions.

SK Forage Council:

- Conference call April 7 talked about a SK Soil Health and Grazing Summit in 2021. Shannon is seeking sponsorship. Had a sizable sponsorship offer from A&W. Took an email to Ryder and Arnold for guidance. Was suggested that it was up to their board to decide. Not a major sponsor.
- Events planned that are all up in the air. AGM has been delayed to hopefully August.

CRSB:

- Approved VBP+ using off site methods of certification of farms, Not specifying but leaving up to them. Will be VBP+'s call on where it is appropriate and safe.
- AGM was held remotely.
- Workshops on goal setting used to feed into national and global goals and feed into BCRC goals for national strategy.

Ryan Beierbach - BCRC:

- Due to COVID everyone working remotely.
- To date no extension on cluster funding, cannot roll ahead. A lot is leveraged funding so some can be rolled. Will have a call for proposed this year. Takes a year between the call and work being started. Need to do now to avoid a lull.
- Taking applications for researcher mentorship program.
- CBIC postponed to 2021

SSGA:

- People have been contacting SSGA asking for information. It has been a challenge at times to get people together to share information.
- Everyone wants to work towards the correct solutions, not just reactionary ones.

SCFA:

- It has taken some time to get support for set aside idea but more widely accepted. There are some concerns on how it is to be managed.
- Lots of calls coming in saying "don't forget cattle in no man's land".
- Animals that have to be sold in these depressed times. These programs not fitting those will short the people forced into acting during this time.

Letters

Reviewed

Videos and Letters

• SCA continues to advocate for national asks in response to COVID. Including videos and letters and whatever method.

Calendar Synchronized

In camera.

Adjourn 11:24am MOTION 2020-44: Balicki "To adjourn."

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Board Chair – Arnold Balicki

____Leann Clifford__- _Recording Secretary Date approved May 18, 2020