

Saskatchewan Cattlemen’s Association
Board Meeting
Thursday August 20, 2020
The Atlas, Regina
8:11am

Arnold Balicki Chair (Director 9A),
Rick Toney, Past Chair
Kyle Hebert (Director 1)
Leigh Rosengren (Director 2)
Roger Meyers (Director 3A)
Keith Day (Director 3B)
Randy Stokke (Director 4)
Paula Larson (Director 7)
Brad Welter (Director, SCFA)
Harold Martens (Director, SSGA)
Kelcy Elford (Director, SSGA)
Garret Poletz (Director, SCFA)
Holly Thompson (YCC)

SCA Staff:

Ryder Lee (CEO)
Marianne Possberg (Production)
Leann Clifford (Executive Administrator)
Glenn LaPointe (Marketing and Communications)

Guest:

Regrets:

Levi Hull (Director 5)
Brent Griffin (Director 6)
Brian Cole (Director 8)
Dean Moore (Director 9B)

Arnold Balicki called the meeting to order at 8:11 am.

1.0 Approval of Agenda

MOTION 2020-73: Day / Stokke

“To accept the Agenda as presented”

Motion Carried

1.01 Review of Minutes

July 16,2020

MOTION 2020-74: Meyers / Welter

“To accept the July 16, 2020 minutes as presented.”

Motion Carried

1.02 Chair Report

- Pushed hard on call with Minister Marit regarding BRM program changes.
- Province will not be part of FPT in fall due to election writ period.
- Participated in CBIC.
- Participated in the weekly updates from the Meadow Lake Producers.
- Participated in a WLPIP roundtable consultation.

MOTION 2020-75: Balicki / Day

“To accept the Chair Report as presented.”

Motion Carried

1.03 CEO Report

- COVID hot topic.
- The Brandon hog plant had recorded several cases but have not closed ad of today.
- Brooks, High river, and U.S plants keep on trucking.
- The backlog in cattle appears to be getting worked through but there is a much larger number in the US. It can be anyone’s guess what the effect will be on pen space and calf markets as the fall run picks up.
- Corn looks like it is coming in as a large crop.
- Things are variable around the province as usual. Some hard drought, grasshoppers to flooding with all the variables in between.
- CBIC virtual has concluded and was a success. SBIC will probably go down this road as well.
- Fall meetings will move forward keeping an eye on the COVID instructions from the government.
- We have one election in District 7 that needs to move forward.
- SCA WLPIP cheques are enroute to producers. The total cost will be a fraction of what was committed. This is a result of both lack of uptake and return to premium level pricing without a COVID effect.
- Advocacy continues. BRM programs.
- Good news on the 1A training and Canada Saskatchewan Job Grant. Regulations are being rewritten and it is expected come April of 2021 for sole proprietor farmers and ranchers similar to how it is available to corporate producers and employees of farms and ranches.

MOTION 2020-76: Poletz / Larson

“To accept the CEO report as presented.”

Motion Carried

1.04 Financial Report

MOTION 2020-77: Martens / Toney

“To accept the Financial Report as presented.”

Motion Carried

1.05 Governance

From “Ten tips to Becoming a More Effective Board Member”;

Support the board’s final choices – Support the board’s final choices even if you voted ‘no’ on an issue. This does not mean you have to “pretend to agree”, but you must support the authority of the process and the final decision. Once a decision is made, the board speaks with one voice.

New Business

Check off on own use custom slaughter

- Discussed the pros and cons of trying to collect for custom slaughter sales.
- Is it worth it for the few dollars?
- The sales are putting a face to the cattle industry

LMS Funding Request

- The request for names is not coming in.
- Would not support this without further conversation. Grain check off submits names and tonnage and all details. Marketers can do the same for check off.
- Other commodities do not pay for the information we would like.
- What has been the return on investment on previous funds?
- How much is LMS charging their members?

Forage Insurance

- Discussed the lack of coverage in hay meadows.

National Goals

- Squeezing efficiency on the costs side does not always lead to quality. A big focus on doing better environmentally, that can lead to cost issues too.
- Why are irrigation acres not expected to increase for feed grains?
- Grazing management goals doing all that they say are liable to mean less cattle grazed. Is this feasible? It is too dependent on finding someone willing to pay for EG&S to achieve the goal. This reads like it would shove people into growing corn for example vs alfalfa or barley. Blanket coverage on everyone is a problem.
- SARPAL program has an economic benefit model for EG&S already. Can follow that model to reward producers for proper practices. Does not include purchase of land or easements.

Ministry of Environment Guest Joanne Skilnick

- Quite a bit of change in Wildlife Management area of the Ministry. Mike Gollop was lead and has been replaced.
- There is a Game Management Plan. Try to avoid one offs. Most opportunities for the most people. Three primary outcomes: sustainability managed populations, fair and transparent allocation process, public engagement. Nothing mentioned of agriculture sustainability lens.

Allocation Framework

- Two of these are online. Pronghorn and Uplands Gamebirds. Three are in draft. White tail and Mule deer are in development. Have been asked to shorten things up.
- Habitat Maps are available on HabiSask website

Monitoring

- Aerial surveys, spotlights, hunter harvest surveys. Cooperative wildlife management survey.
- App that anyone can use “Citizen science approach”. Take a photo and submit what you see. Promote this
- SCIC puts data in from claims. Field reports from producers, hunters, conservation officers. Consider disease monitoring and severe climate too.
- Have a Restrictive – Base-Liberal harvest strategy continuum.
 - Draw bulls only to wider open
 - Setting elk tags
 - Goal is “sustainable ecologically and socially sustainable populations.”
 - They view Elk as a grassland population. It is growing. Elk are unique as it is the only one Joanne has seen where it is at “socially sustainable”. It is a love / hate species
- Last Mountain Park tags are available but success rate too low. Population is spilling out into the farmed area and causing a lot of damage. They are aware of some areas where populations are above optimum.
- Has there been a study on economic effects of populations of different wildlife? Not aware of any.
- There is revenue from license sales, but not tourism, ect. damage losses would need to be rolled in but are not.
- They don't have the capability of assessing the negative impact of large populations.
- Letter to Minister asking for these things?
- Depredation tags used to be able to give to producers to give to hunters that came along. That was a good idea.
- As far as Agriculture in the Game of Management Plan, insurance claims are one of the things that helps inform population management.
- Bears – use hunter harvested data. Populations are stable to increasing. Berry harvest failure can set the population back.
- They have added a second license for bear hunters on the south end of their range, could consider extra licenses for Canadian resident hunters to keep harvest pressure up.
- Lack of U.S. hunters this year will see an increasing in populations.
- Beaver – managed different in north than the south. North of RMs, one has to be a trapper. In the south, funding thru SARM to cost share with RMs.
- Beaver control program in place since 2011.
- if an RM chooses to, they can create a bylaw to allow for hunting beavers without a license. There is a coloured map that reflects these RMs.
- RMs can get specialists to trap and compensate per tail, but that is Ag Ministry funding, not Environment.
- Elk and Moose - were not present in numbers in many areas. Draw tags in the zones where they are now
- Agriculture and social acceptance of the animals in those areas are too high when they were never there before. Really need an agriculture lens on these assessments. Do these animals need to be in these areas at all?

- When there is a need for more animals to be taken in a zone there should be tags sent to producers. Uptake would be huge. Draws for people out of the zone, success is going to be a lot lower. Antlerless tags should be treated like depredation tags.
- Mules are moving north and there is no hunting season (Shellbrook area). Mule deer need an open season like white tail. Hardier and spreading. A lot of this is developed via the Wildlife Advisory Committee. SSGA is on it.
- When tags are not used, how is it handled? Big game draw and allocation team have studied the hunting and license system and they have not been able to find the people getting tags who do not hunt.

BRM Changes review

- RML limit removal, address caps, permanent WLPIP. Note that CCA now supports federal participation in provincial and regional insurance programs. This has some trade concerns.

SBIC and Fall Meetings

- Discussion on being socially responsible having meetings during COVID.

MOTION 2020-78: Toney / Hebert

“That SCA proceed with in person fall meetings.”

Motion Carried

Canadian Beef Improvement Network Guest Sandy Russell

- For major breeds, Canadian Dairy Network advisor. McDonald’s., Cargill, National Cattle Feeders, CCA, CBBC and growing.
- Charolais, Hereford, Simmental, and Angus working together and putting money in together to make this work.
- To offer value and connect with commercial industry.
- No cash asked of partners just yet, but the business plan does call for it in the next step.
- Industry wants to own the idea and foster it into being before their finances come into play.

Bell Media Trip

- Discussed and decline the offer

CWA Commercial Cattle Stake Sponsorship

- Discussed and had some concerns.
- Declined

Saskatchewan FSA Election Forum

- Declined

Guest Minister Marit, Amanda Plummer, Grant Zalinko and Shawn Jacques

- Livestock update calls have been good and informative. Internet access comes up on grain calls every time. PPE is a concern in that sector.
- Walmart letter – their proposal is to pass their cost of COVID adjustment on to their wholesalers. The federal government has passed a letter on and asked the provinces to sign on. Minister Marit has not signed, it is irrelevant. Costs can be passed back to primary producers. Regardless.
- PDAP process is what we have. Concern is timing. Election mode for October.
- Arnold shared appreciation of relationship. The regular monthly livestock calls work well.

- Asked to remove RML ad do something about the caps.
- Minister knows the frustration around how feed is treated in AgriStability. RML, from a provincial perspective is the easy fix but it does not come without a cost.
- Provincial share would be roughly \$20 million. That has to get through cabinet. SK is hardest hit province in BRM with 60/40 split because of large land mass and low population.
- FPT proposals coming to the table in October due to the election.
- Direct payments effect markets and let US producers continue without changing and that effects the markets we get.
- Talked about RML as being a large impact on cattle producers and it was not the goa; of bringing it in to place, it is a side effect that needs to be fixed.
- Asked of changes to BRM on 90/10 were not forever, just for coming two years. Frustration of response to western asks.
- Feds continue to talk TFWs above all else. Would not help on WLPPI because regional, thou fisheries do get help.
- Lack of Internet
 - endangering people in emergencies? Some options are being looked at with Sask-Tel. Difficult with our vastness and sparseness. Less land lines is making this even more important.
- Trespass Update
 - not just waiting for the app but waiting to go through the process and hopes it can come in this fall (post- election).
- Concern on Young Producers continuing
 - it is real and not being considered.
- Price Insurance premiums
 - Disappointed that there was no help from the Feds. Set aside seems to be working well. Thankful for the people on the committee. Has not had one complaint from feedlot operators about the program.
- Capital Gains
 - Tax expansion is a worry for the future as governments look for more tax revenue.
- Can we circumvent the federal government as strychnine?
 - No. Also concerned with ability to access any. Will see gopher populations explode.
- Matador trying to purchase land from the government, does that continue in the writ period? Think it is normal business, but Wally can confirm.
- Outlook to 2021 from COVID 19
 - Demand will be impacted without restaurants selling middle meats at full value.
 - Economic hangover is also going to impact the world. That will impact entertainment and high-end food like beef. That said there is a household deleveraging going on in Canada in 30 plus age category. That is positive.
 - May see bottom values and top values drop.

CanSask Job Grant

- Things look positive

“As it turns out....”

- Ideas for content sought from the board

SSGA Update

- Water quality is a concern in some areas.
- AGM tentative October 14. Few items to hammer out.

SCFA Update

- Feedlot school proceeding.

LSS Report

- Harold reviewed the value that LSS returned to producers and the industry as per their annual report. Total benefit was \$24 million to the cattle industry. Cost is \$4.5 million as the fee for inspection of \$2.75.
- The couple charged in Lanigan area was greatly impacted by LSS and AB's LIS.

NCO Report – Chad Ross

- Discussed our 8 reps.
- SCA to send Chad to the NCO board
- The marketing committee is different – Hubert Lau and Mike Guest have been SCA nominees and sit on that committee.
- Interactive annual report is online. Should be a short AGM. No resolutions have come forward.
- Two nominations for marketing committees have come in.

BCRC – Ryan Beierbach

- Project selections coming up. New executive will be selected, and Ryan has reached his max term as chair.
- Added a finance chair position making three on Executive.
- Ryan was on producer panel of goal setting. A group of producers went through to make sure they all make sense. Stakeholder comment period is open until August 28th.
- Comments go to Brenna Grant, will be considered and goals changed as needed, they are long term goals for national groups for next 5-10 years. Align research, advocacy, production.
- Deferring some funds to manage COVID.

CRSB Council – Ryan Beierbach

- Ryan was on nomination committee. Reviewed results that are not public yet.
- Goals are GWP100 not GWP* as the GWP* has not penetrated to the mainstream yet.
- Green funding initiatives is being looked at federally, but it is mainly aimed at private entities.
- CRSB has 6 ads on consumer facing website trying to take up beef and healing the planet.
- Aimed at millennials, definitely city based to help connect beef and positive for the planet.

CCA – Ryan Beierbach

- Food policy committee semi-annual. Front of pack labelling is high focus
- COVID slowed it down and still working to exempt ground beef that would be labelled as it is not a “whole product”.
- Foreign trade
 - Exports down. Some due to shut down. Each market effected a little differently. South Korea is the tariff rate problem vs Aus and US. EU exports up but still not a lot.
- CCA semi – video conferencing worked well. Lots of discussion of working on eastern Canada and elected and government officials to counter the plant- based bias.

- Drive the positive messages on environment etc.

Feeds Research Council

Meets once per year.

CCIA – Pat Hayes

- Brief executive meeting. No meeting in September. 2 people in the office rotating, rest from home
- Reviewed Anne’s position – she will stay on as CEO
- CCIA has been getting some concern over the revenue they have built up. Pat was there when it was almost broke.
- Increased tag prices. Moved distributors which returned more. Moved to fee for selling tags due to glaring holes in traceability, then now to tightened up system.
- Executive is looking at purchasing a building with some warehouse space to do away with current distribution system. Renewed contract till end of December 2021. Looking to bring in house. Not a huge gain in dollars but should stabilize CCIA’s portion of tag prices.
- Thinks are running about normal. A bit about budget from imports.

CCA – Pat Hayes

- Domestic Ag, has a person from MNP talking about AgStab analysis.
- Cattle capacity issues? Right now our prices are strong compared to US. There is a lot of pen space being built right now.
- BSE change id filed at OIE. Concern over FMD bank and cost, going forward with the ask. New relations with CFIA are positive, working to shorten and SRM list.
- Traceability regulations are in a whole new place as CFIA is allowing some comment on draft regulations.
- Humane transport includes a grace period of two years but that is all. Need to have rest stops when the compliance enforcement comes into play.
- Motion passed to aggressively lobby for SRM list harmony with the US.
- Alberta has a motion to only pay checkoff out of retained amounts. That was changed, now they will only pay their .48 cents, not .53 cents. Roughly a \$170K deficit from AB to CCA this year. Long term, some are asking to revert back to .48 cents.
- .48 cents for operating, .05 cents is to build a reserve. Pat rejected the idea of changing this.
- CCA’s reserve has grown a little faster. Some to black and whites coming in, some cows coming to town.
- CBIC had 1600 registrants. Suggested a lower registration fee for online uptake for coming conferences. Capture the momentum.

CCA- Duane Thompson

- Environment committee had wild boar presentation from Dr. Ryan Brook.
- SARPAL funding has been granted to CCA. Good that they are continuing.
- Resolved to lobby government for continued wild boar research and ways to control and eradicate.
- And a strychnine resolution as well.
- Seelhofs from Woodjam Ranch in BC won this year’s national award. Encourages nominees from SK for next year.

LFCE Strategic Advisory Board

- 2 new producers, Lance Leachman and Robert Johnson joined. Duane was reelected chairman for the third and final year.
- Have been working hard on Exec role and terms of reference. Trying to get more influence with dean, director, researchers and fundraising.
- More direct line to all of these.
- 2 new deans to work with now.

BCRC Call for Chairs put Out

- Forage utilization chair is on the table. Duane feels strongly that this is needed. Sk government is interested. New Ag Dean too.

YCC – Holly Thompson

- Virtual AGM reviewed. New Holland gave a presentation as platinum partner.
- Holly is new president, Jessica Sperber is VP.

Farm and Food Care

- No report

AITC

- No report

SODCAP

- Received funding from Habitat Stewardship Program, SCA and Saskpower invoiced.
- Lorne Scott helping with getting to the bottom of problem government has been communicating around funding of projects on Crown Lease.

Grasslands Road Map

- Keith is participating. Still people at ECCC that put forth that the only conversation path is in government ownership.

VBP+ - Arnold Balicki

- Going forward with renewed strategic planning. Holly Thompson has started taking on some of the workload.

Sask. Hall of Fame – Rick Toney

- Rick is the new SCA representative.
- Attended a meeting to find out how the board runs and how decisions are made.

Calendar Synchronized

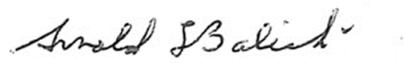
In Camera

Adjourn 3:09pm

MOTION 2020-79: Elford

“To adjourn.”

Motion Carried



Board Chair – Arnold Balicki

____ Leann Clifford____ - _Recording Secretary

Date approved - October 8, 2020