

**Saskatchewan Cattlemen’s Association
Board Meeting
Thursday December 16, 2021
Hampton Inn, Saskatoon, SK
8am**

Arnold Balicki Chair (Director 9A)
Kyle Hebert (Director 1)
Leigh Rosengren (Director 2)
Keith Day (Director 3B)
Randy Stokke (Director 4)
Levi Hull (Director 5)
Shelby Corey (Incoming Director 6)
Joleen Shea (Director 7)
Brad Welter (Director, SCFA)
Garret Poletz (Director, SCFA)
Garner Deobald (Director, SSGA)
Kelly Williamson (Director, SSGA)

SCA Staff:

Ryder Lee (CEO)
Marianne Possberg (Production)
Leann Clifford (Administrator)
Glenn LaPointe (Communications)
Christina Betker (Policy) – call in

Regrets:

Rick Toney, Past Chair
Roger Meyers (Director 3A)
Brent Griffin (Director 6)
Brian Cole (Director 8)
Dean Moore (Director 9B)
Kelly Williamson (Director, SSGA)

Arnold Balicki called the meeting to order at 8:31 am – due to some technical issues with the venue.

1.0 Approval of Agenda

MOTION 2021-107: Balicki / Stokke
“To accept the agenda as presented”

Motion Carried

1.01 Review of Minutes
November 14, 2021 Minutes

MOTION 2021-108: Welter / Day
“To accept the November 14, 2021, minutes as presented.”

Motion Carried

MOTION 2021-109: Stokke / Shea

“To accept the December 10 Research Minutes as presented.”

Motion Carried

1.02 Chair Report

- Positive meetings during Agribition. Concern with cross compliance coming in business risk management programming in new framework. Expect envelope to increase.
- Met with ABP regarding their refund’s dilemma. Short on solutions to the problem. Can see huge ramifications coming for CCA and its provincial members. What shortfalls from ABP will likely be asked for to other provinces.
- FRWIP meeting yesterday. Appeared to have positive conversations around power additions or even substitutions from solar to SaskPower costs. Some caution around effect of adding power meaning it sucks funding away from other areas the program funds.

MOTION 2021-110: Balicki / Hull

“To accept the Chair Report as presented.”

Motion Carried

1.03 CEO Report

- Reviewed the written.
- Asked for feedback regarding Agribition this year
 - Ask if they can have liquor prides the same on both sides (barn vs floor). Conflict comes from the differences. Sell tickets as they do at the Lloydminster venue?

MOTION 2021-111: Deobald / Rosengren

“To accept the CEO report as presented.”

Motion Carried

1.04 Financial Report

- Reviewed the balance sheet and profit/loss. Activity costs are likely to be down again this year.

MOTION 2021-112 Hebert / Poletz

“To accept the Financial Report as presented.”

Motion Carried

1.05 Governance

Remember your board manual is an excellent resource.

New Business

Sponsorships

S2021-001- Operations Funding – Saskatchewan Forage Council - \$180,000 over 3 years or \$60,000/year for 3 years.

MOTION 2021-113: Rosengren / Shea

“That SCA fund Sask. Forage Council for \$60,000/year for two years with a review and option for a third year.”

Motion Carried

- This funds ED at 75% instead of the past 50% time and adds two contractors. SFC leads on the forage file around research, working with other provinces and communications with producers.
- Are others funding them? Yes Dairy
- The amount of partnering that SCA does is not communicated well, it keeps SAC small.

S2021-002 – The role of cattle based nitrogenous waste as a nutrient source for aquatic food webs – Trout Reach - \$10,000

- Application to look at riparian impact of cattle.
- There is some work like this being done by Ministry of Ag in the Thomson Lake feed in tributaries. Careful in assessing reservoir bodies that are not natural lakes.
- This belongs more in a research committee discussion where it gets full examination as a research request.
- **No motion was presented.**

S2021-003 – SVMA Veterinary Preceptorship – SVMA- \$21,000 (6 students)

MOTION 2021-114: Hebert / Hull

“That SCA fund the 2022 SVMA Preceptorship in the amount of \$21,000.”

Motion Carried

- Is SCA doing enough on this file? Prince Albert is low on Vets and not having luck recruiting. There is the work but not the people to do the work.
- What else can be done? The vet school is very difficult to get into and that is a problem. There is generational roll over happening.
- There is a lack of vet students looking to move to rural Saskatchewan. Also, difficult to retain them.
- There is a need to keep vets in the cattle business, not mixed practices.
- U.S. model targeting hog experience to create hog expert DVMs is worth consideration.

S2021-004 – Building Public Trust in Saskatchewan Beef – Farm & Food Care - \$30,000.

MOTION 2021-115: Hebert / Deobald

“That SCA fund Farm & Food Care – Building Public Trust in the amount of \$30,000.”

Motion Carried

S2021-005 – 2022-23 SK PCAP Implementation – SK PCAP - \$23,000.

MOTION 2021-116: Stokke / Toney

That SCA fund SK PCAP – 2022-2023 SK PCAP Implementation in the amount of \$23,000.”

Motion Carried

S2021-006 – Soil Health Workshops – Holistic Management Canada - \$5,000

MOTION 2021-117: Toney / Stokke

“That SCA fund the Holistic Management - soil health workshops in the amount of \$5,000.”

Motion Defeated

- If this could be joined with someone that sells seed or generates revenue from it that might work.
- Some of this might come to pass in work done in Living Labs projects.
- They will be looking at different grazing approaches and what the impacts of those are. Carbon, soil health, biodiversity.
- This is a competitive marketplace.

S2021-007 – LMS Webinars - \$1,500

MOTION 2021-118: That SCA sponsor the LMS market webinars in the amount of \$1,500.”

Motion Defeated

External Calls

Reg Schellenberg – CCA

- CCA had an MP breakfast. Good turnout, working on CFIA to get BSE changes completed. Korea is big. Many discussions around transport regulations and have some cautious optimism there. Pilot project I still ongoing. Hope that government will take and use the data once it is complete.
- Name change was also discussed at the Executive level. It is still to be discussed with the whole board and then to the provinces for consideration.
- Tough year behind. Great to see the working together at national and provincial level to get positive response for producers.
- Question_ getting funds through the value chain from the packer. IS CCA working in getting dollars more evenly distributed in the industry? That conversation is happening at the CCA board table.

Pat Hayes

- Must be directly involved in these conversations. Backgrounders often fall through the cracks in programs. Has pushed something through at CCA to get tax deferrals beyond the breeding cow, so all can do a deferral to adjust in a crisis.
- As far as a share through the industry, have noted to AG Minister and department. What can be done when believing in free enterprise? Positive to see new capacity coming online in Idaho and Nebraska. The only thing that will force them to pay more is compensation. Some of the things being called for are not attractive. It is complex with alternate marketing arrangements clouding what the market is at any one time.
- Rick has heard from grassers that are upset that nothing done for them. Even to the level of threatening refunding their checkoff. This was a line in the sand from the government on this round of programs. Only to focus on the cow herd.
- What about proactive planning for the “what if” spring doesn’t come with rain? Phase two has not rolled out very much. Pushing hard now for spring will not be successful. Tactics that would be helpful come spring are being sought.

Chad Ross

- SCA allocating the checkoff to the national strategy amounts is appreciated.
- Collecting on imports is well up. In the past was about 5% live cattle. In recent years it is up to 25% of the total import levy from live cattle. That has been noticed by feeders. Some education needed with feeders to get them paying the import levy.
- Board well engaged but difficult to get together.

- Five-year strategy review happening at the Agency. One of the goals is communications about levy to grassroots producers. When they don't you see producers drift away, and that affects provincial refundable levies.
- Working on succession planning at the Agency. Want to stable moving forward through board and staff changes. He has realized there is fragility. One province pulling out means loss of the national levy which is worth \$1.25 million to promoting beef.
- Working on slippage. Most of that is found across borders and is fixed by training
- Training two new inspectors.
- Still working in ON and increasing their national levy. It is slow and frustrating but is continuing. There is progress.
- Quebec taking 100% of their national levy back is frustrating. They do fund a lot of national undertakings at Canada Beef and BCRC. Hope to keep those in the allocations in future.
- Reminder, considering ABP's challenges, the national levy cannot be used for lobbying.
- ON is looking for a win on files that they can sell to producers to talk about increasing the national levy. Goal was to see a vote in February. That will not happen this year now aiming for February 2023. If it passes, then they have all their provincial processes to go through. They want a permanent seat on the marketing committee for this to happen. That's a struggle from an equality standpoint. That would be ON Cornfed who would sit in that spot. What does SCA think about this? Asked if ON had nominated candidates for Canada Beef's marketing committee to date. That has not been something that satisfies in the conversations to date.

Pat Hayes

- Bob and Dennis are meeting with ABP to offer options on restricting. Meeting with feeders to see if they will leave CCA portion in and how to accommodate.
- Quite concerned with what AB is suggesting. If they go down that much, they will lose seats – not how the bylaws are written. The agreement changes in July of 2023.
- The funding for change in website, logo, branding, environment staffing in Ottawa. Those need to be divided as much of the resources are towards environment staffing in Ottawa. That Ottawa facing activity has cost roughly \$30,000 to date. Names have been discussed. A new logo has been agreed upon by the Executive which will be presented to the full board.
- Hope is to anil down in December to get o board and provinces ahead of March meeting AGM is March 23-25 in Ottawa.
- Had a productive call with CFIA regarding transportation regulations. Hope to hear an announcement from them in January.
- SRM working group is still underway to see aligned with U.S. which would be a savings of roughly \$80 per head. The working group is modelled after the traceability working group.
- Frustrating that bureaucrat are getting transferred out. David Moss moved on and Brady who took his place is also moving on.
- Note that Canadian Ag Hall of Fame is underrepresented by western people. Pat out a name forward for the board's consideration to co-sponsor and there was support for that person.
- CCIA – things are running decently.
- In process of bringing tag distribution in house this summer. Won't be huge but will generate some revenue and keep tag costs at the same level.
- Issue with continued testing of tags and allowing new ones in the market with very strict guidelines. The new steel tag is a little more costly. Cannot do a big market campaign because any with approved tags could say CCIA is favoring one over the other.
- Would like associations putting out the word. Would be positive in purebred bull side and in replacement females all over.

Harold Martens - CRSB

- Standards were set in 2017/18. Policy was those goals for being certified were descriptive, not prescriptive. This is back up before the Framework Committee.
- Chain of custody is being looked at as well.
- Standard for certification for producers, five indicators, those are also used in processing standard. There are different things but same categories.
- Recommended to CSRB council that exemption policy for virtual audits be extended.

LSS

- Board meetings coming up Negotiating a new collective bargaining agreement. Unsure where it will lead with inflation levels. Will impact financials. Movement of cattle and trace, still working with provincial government on getting a form on a manifest and that is taking time. Have indicated that not going to fund it and that has been heard.
- Move to e-manifests will likely cost around \$800K. They have requested that from the provincial government and moving toward federal co-funding request.
- In process of establishing what volume of cattle have been moving to market to get a better understanding of what is left in the country. Right now, at 8-12% more marketing's than last year. Will see in next few months whether that will hold stable.
- Thanks to the board for initiative on payment of \$200 per cow. Say that as they have had to do n extensive search for feed including corn and pellets. None of that is in the costing to the cow side as much as supplementing straw they will be feeding. The additional \$200 will cover roughly half of added costs.
- Any idea on cows coming to town? Brenna Grant is predicting a 17% cow herd decrease across Canada. Probably majority in Western Canada.
- Questions over chain of custody? How does that work with CRSB?
- A problem was there in ON too. ON Corn Fed met the requirements for certification so they are included. Have not heard anything about QC and will raise at next meeting. Also looking at including dairy through ProAction.

Arnold Balicki

AITC

- Busy working on finance and governance committees so little to report back to SCA.

VBP+ SK

- Met and finalized budget. Asking SCA to apply for IODP funding.
- Had a management committee meeting. Discussed three types of audits, virtual, in person and online. Trying out online and virtual.

Keith Day

SODCAP

- Meeting tomorrow.
- Kelly, busy with Ag Climate Solutions project.

Brent Griffin

PCAP

- Last meeting majority of the focus was on administrative. Kelly was present as chair.
- What does it mean to have consensus on letters of support, or to add members was the discussion?
- This came from the discussion of support for International Year of Pastoralists.

Sask. Forage Council

- Some discussion toward the funding proposal that was discussed earlier. Agreed to lead the development of a provincial forage strategy from January on.

Rick Toney

Sask. Hall of Fame

- Media time at Crop Show January 11, 2022.

SCFA Update

- Feedlot School is going ahead on the 8th, 15th and 22nd. Virtual tour each day with speakers as well. Virtual tours were great last year through difficult to create.
- AGM is virtual - January 25th, 2022 – 1pm.
- How many people took in feedlot school last year when virtual More than before.

SSGA Update

- Lots of work on FRWIP through the fall. Good as the Ministry is listening as per yesterday's workshop.
- Canola meal trials wrapping up soon.
- Board met last Friday, Paul Johnson and Grant Zalinko were there and had a good discussion regarding producer input on the way species at risk habitat is classified. Will look mostly on crown land first. Should be involved in this as it unfolds this spring and last for quite some time. Needs engagement.

Wildlife Advisory Committee

- Tweaking some regulations. Adding some wolf tags along the forest fringe. Getting more into habitat management. Some areas of the province are showing high numbers vs decline in other areas. Trying to control hunters in some areas and pushing into others.
- CWD is still an issue. They talk of a plan, but committee is not able to get eyes on it. Next year there will be a management plan for mule deer including CWD problems.
- Is mule deer management moving to open? It is by wildlife management zone. Some area provides more tags than others. It is variable
- In Keith's area there are not many mules, CWD has decimated them.

AGM Plans

- Virtual
- Spoke to the need for a respectful conversation. Can we meet at the office during the meeting?
Yes

CCA Funding

- Recommended to reps that CCA board composition should be based on funding levels of CCA and not on share of marketing's
- Goal is that CCA be well funded and supportive of Canadian beef and cattle. Is this in danger of creating us vs them at CCA? Can this create more problems?
- The lack of federal plants in SK means big feeders cannot duplicate this move to a large degree.
- That interprovincial levy is non-refundable.

Communications Update

- Dome film was played

- Strategy update coming in February.

Price Insurance Premiums

- Price insurance will need renewing with the next policy framework either permanently or as a continuing pilot project. The U.S. version of this program is now subsidizing where it was not at the outset of price insurance. This would help secure a bottom line and make it a more often used program.

MOTION 2021-119: Hull / Hebert

“That livestock price insurance premiums be shared by governments in the same way as crop insurance premiums.”

Motion Carried

Conservation Easements

- Randy has been engaged in work with CCA’s environment committee. Looking for guidance from the board.
- There is a need to work with conservation groups. Not looking forward to endorsing or push forward conservation easements.
- Encourage conservation agreement programs based on actual production values lost by having such agreements with annual payments.
- That any conservation agreement contains safe harbour clause from species at risk protection orders giving an opportunity to renegotiate or change the agreement if an order comes to pass.
- Protection Orders can be passed on private land. It happened in Quebec and held up in a court challenge.
- Would like to see CCA prepared for this type of thing in the future. The board is supportive of the direction Randy has been taking this work.

Grazing Mentorship

- More information is needed in this discussion. Will likely come back before the table

Nature Smart Climate Solutions, Agriculture Climate Solutions

- Similarity in names and funding goals in these programs is concerning. Some groups are moving forward in phase 2.
- Hard to move projects when research is underway in how to even affect GHGs.

Moose Jaw area Irrigation

- Favour there to support the letter supporting the users.

Old Business

PST

- PST examples are needed for the Finance ministry by December 24, 2021. Get to Christina

Ag Climate Solutions Project Update

- Phase 1 meant funding of \$100K to build a Phase 2 application by January 15th. Michael Schellenberg joined the call.
- The ask is for the board to support Phase 2 conditionally with a commitment of up to \$50,000 per year for five years. This would leverage up to \$5 million over the next five years. That could also lead to a renewal of some of the projects.

- \$250,000 ask to unlock \$5 million. There is also another \$3 million request for funding in Agriculture and Agri Food Canada research to do work within the project. The aim is for cash and in kind contributions to meet at least 10% in kind and 5 5 cash requirements. SCA is one of the targets fort hat cash, another is BCRC, seed companies and supplemental energy companies are being pursued (canola assoc. and companies). Some of the activity that would unfold over the life of the project would also qualify for “in kind” too.
- Process needs adapting to allow for fuller review. Will look towards doing in the first week of January.

District 8

- A reminder to fill the spot
- Pat Hayes is not going to stand for CCA again. Need to think about who to put in place.

CRSB Framework Renewal Input

- Reminder

Board Round Table

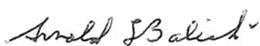
- Reviewed DRI payments progress.
- Hearing some worrisome stories at transition pastures around management. Lands likely heading to doing a review of these pastures.
- Water infrastructure program, seven dry holes until hitting an artesian line. Payment doesn't come until the project is complete. If he decides to extend the project, it is not eligible because it connects to the existing project. This is a disconnect between how Michelle Panko has explained it. Levi is getting his information from the Ag Knowledge Centre.
- Reminder Beef and Research Forum is March 4th, participation is encouraged. Researchers value producer input.
- DRI phase 2 application was lost, and applicant got a phone call to get information in. There was a system outage, but it is back up and running.
- Reminder to get year end expenses in on time.

In Camera

Adjourn 2:14pm

**MOTION 2021- 120: Hebert
“To adjourn.”**

Motion Carried



Board Chair – Arnold Balicki

____Leann Clifford____ - _Recording Secretary

Date approved