

**Saskatchewan Cattlemen’s Association
Board Meeting
Thursday September 21, 2017
Conference Call - 8am**

Ryan Beierbach, Chair (Director 1)
Joe Jackson (Director, District 2)
Laurie Disney (Director, District 3A)
Keith Day (Director, District 3B)
Levi Hull (Director, District 5)
Paula Larson (Director, District 7)
Michael Spratt (Director, District 8)
Arnold Balicki (Director, District 9A)
Dean Moore (Director, District 9B)
Chad Ross (Director, SCFA)
Brad Welter (Director, SCFA)
Harold Martens (Director, SSGA)
Bill Huber (Director, SSGA)

SCA Staff:

Ryder Lee (CEO)
Leann Clifford – (Executive Administrator)
Christina Patterson – (Policy)
Marianne Possberg – (Production)

Regrets:

Rick Toney (Director, District 4)
Garret Hill (Director, District 6)
Bill Jameson, Past Chair
Tom Jordens – (Communications)

Ryan Beierbach called the meeting to order at 8:04am

1.00 Approval of Agenda

MOTION 2017-108: Welter - Larson

“To accept the agenda as presented”

Motion Carried

1.01 Review of Minutes*

August 24, 2017

Lee reviewed the minutes.

MOTION 2017-109: Huber - Day

“ To accept the August 24, 2017 minutes as read .”

Motion Carried

1.02 Chair Report

- Beierbach read his report.
- Participated in a meeting with multiple ENGO groups regarding how the cattle industry and environmental –wildlife groups can work together.
- Select groups want to promote beef as an environmentally beneficial food source and are willing to put their dollars towards this,
- Select groups want a way to verify what producers are doing before they will tie their names to it,
- If you are going to reward producers for doing good, should you penalize the producers that are doing harm,
- The group would like to meet 1-2 times per year to work on ways to move this forward,
- The goal of the groups , is to maintain grassland acres,
- The message will carry more weight if it is coming from ENGO`s than if it is a joint message between them and the beef industry.

MOTION 2017-110: Beierbach/ Larson

“To accept the Chair report as presented.”

Motion Carried

1.03 CEO Report

- Lee presented the written report.
- Preparations for the fall meetings are well underway.
- The Tax change proposals keeps Christina busy.
- Shelley Jones has taken over the position that Grant Zalinko used to hold – Manager of Livestock Development. Christina and myself met with Shelley and went through our list and hers.
- The conversation lent some urgency to the CAP conversation on this meeting agenda.
- Had conversations regarding forage insurance improvement, predator compensation levels and calculations (which is SCIC but has an impact on livestock development), land access and other issues.
- Had a conversation on our frustration of the varying information that is coming out about access to transition community pastures and Christina continues to work on shaking answers to our questions.
- SARM was helpful In passing along our suggestions about maps to all rural municipalities. There has been direct communications with RM`s and the conversation has swayed them to not colour lease land different from deeded land. Work remains on getting weed management at a high level at all municipalities.
- The recent Glentworth fires have people asking whether there is any help for rebuilding fence. BC announced a federal – provincial AgriRecovery program. That is different scale of event. That said, the challenges are similar on many fronts – insurance coverage that does not include certain things, capital costs to resume regular operations and these are on top of the operational challenges of losing grazing acres.
- At the Fall Meetings last year there were people who asked if they could make a donation as the supper was paid for. Could STARS be something we stand behind. As it is important for all rural people.

MOTION 2017- 111: Disney - Balicki

“To accept the CEO report as presented.”

Motion Carried

9am – DuaneThompson, Dean Sentes, Pat Hayes, Tim Oleksyn

Duane Thompson:

On CCA- Environment – Meeting with conservation groups was positive. Big support. LFCE via WBDC – were able to replace Paul Jefferson with a post doc. Half of position covered via Mitacs and covered beyond March of next year. Michelle is from Brazil. Struggle to maintain the cow-calf focus at the LFCE. From WBDC it has been extremely difficult. Tim is chair and Duane is acting chair. Aiming to continue taking an active role so WBDC gets attention that is necessary.

Pat Hayes – Fairly quiet – CCA Exec has been asked to met a little more often. One - conjunction with BBQ on the hill.

Tim Oleksyn:

BCRC

Not a lot to report – email they just got on the beef cluster. The rules continue to be fluid. What they narrow down in June was in the \$20 million range. Added 4LOIs that were close, May be able to access \$28 million and leverage our own funds. We have been through this twice in the past, extended to fall the final decision making.

Lots of other commodity groups are trying to latch onto those dollars and mirroring what beef has done with the cluster. Still involved with Issues Management on research base. Recent is James Cameron and their pulse plant, positive for province but trashing the beef industry. A reply from the industry needs to contain research basis.

Tim has been asked to sit on a panel discussion in Denver around sustainability and communication. LFCE continuing to move forward – really incrementally around budget items. Think making solid headway in drawing purse strings to identify where things fit within ADF and other areas. Hope for something more in the next 30 days.

Does SCA need to put pressure on to maintain cow calf focus at LFCE -Need is to continue to be firm and engage. The responsibilities of the Deans, and their embracing of the ``Dean`` of WDBC needs to happen. It gets deflected. Nobody is championing this as a focal point, looking to where it does fit.

Duane Thompson

Appears WBDC very easily not given the attention they deserve, but somehow the important cow-calf side gets sidelined. Don't have a ``guy``. Budget on the feedlot side is \$25 million and cow-calf is \$5 million! Have to claw for each piece.

Lyle Stewart has the final say on some things too.

At one point there was not even a budget for machinery at the cow calf side. U has a different way of doing their budget and calling out certain things. They are trying to say the same thing different ways. We will know more about the budgets soon, October 15 is the deadline for operating budget. Steering committee meets on October 6.

Dean Sentes:

YCC

First meeting of new board, call on September 12. Succession planning is still the big focus. Arnold's question from the last call about what ended out of roundtable at CBIC. Doing a survey of all attendees of what was the takeaway. Go from there for next meeting.

Shane and Bret were at Value Creation and looks like they are working up a template that farms can use for succession planning. Three of the provinces in this had young producer meetings during their

provincial meetings. Would that work for Saskatchewan More to come out and talk about succession planning. Want all taking at provincial level.

Tax changes came up. Went over what YCC can and cannot do. Working with Brady on this as Ottawa works on it. Big takeaway was slowing this down.

Main goals for this year – unified team across the country, more feedback from access to capital roundtable and funding. Right now 40% CCA, 40% provinces, 20% sponsors. Aim is to have it at 33% each.

Question to the board –What does SCA want form YCC

Not necessarily `looking for things from YCC`.

Value is a young producer view at CCA and SCA tables. More focus on CCA side. Good way to get some more producers involved at younger age. In issues like the tax change where effect is disproportionately young people, having an avenue like this.

What % of YCC members are actively farming or ranching, hard to know the whole list, but the ones at the actual meeting probably a 70%. Industry always seems to be reacting to things. Is there a benefit to grooming YCC members to move into political roles.

Challenge for those that run cattle. Fix the disconnect with government. Maybe it is a better fit for CYL who are not all producers.

Worthwhile goal in identifying someone to do these things. Bigger role is to get a number of people at least engaged in impacting politicians.

Discussion Notes:

Tax changes meeting in Saskatoon – will look into

Benefit auction in Herbert – Oct 23 – form Erika Strande

1.04 Financial Report

- **Reviewed**

MOTION 2017-112: Jackson - Disney

“ To accept the financial report as presented.”

Motion Carried

Governance Minute:

Discussions are confidential. Decisions are supported by all and what goes forth from SCA, not the discussions and who was on what side. The duty of all is to do the best for SCA with the best of your abilities when around the SCA Board table. Bring issues up that need bringing up, and to decide.

Old Business:

Levy Refund

- To date \$51,402.68 – 139 people – with 10 applications outstanding.

Fall Meeting

MOTION 2017-113: Balicki-Welter

`That Fall Meetings include a collection box for STARS`.

Motioned Carried

National Check off

- Letter circulated is good to go.

New Business

Canadian Agriculture Partnership

- Christina went through the list and there was discussion on whether to keep or discard.

Sask Cattle Market update usefulness

- Would be useful if the time lag was not there – week old market information is not useful.
- Make it current or move people to CanFax.
- Value in it passing along CanFax information. Not everyone will pay for a CanFax subscription.
- Some areas or states will have end of the week market wrap ups that talk about what happened in the week.
- Heartland will share the breakdown of their sale a couple of days after sale.
- Can get rid of AgriView as well.
- Follow JGL on twitter, they spotlight the market daily
- Can find the report at the end of the days. Turn those reports together with a weekly report that shows what all the markets did, that would provide some value.

Fire Areas

- Check your insurance coverage. Know what you are covered for or NOT! Perimeter fence rebuilding

Went through the calendar and looked at upcoming events.

In camera

Next Meeting: October 19, 2017 – Ramada, Saskatoon 8am

Adjourned 11:40am

MOTION 2017-114 Balicki

“To adjourn.”



Board Chair – Ryan Beierbach

Recording Secretary – Leann Clifford

Date approved

SCA Board of Directors Meeting

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DATE September 21, 2017